

The Living Arts Centre, Mississauga, Ontario Director of Performing Arts (Full-time)

The Living Arts Centre (LAC) is a not-for-profit, charitable organization that operates the premiere arts and culture facility located in the heart of Mississauga, Canada's sixth largest city. Dedicated to being a place for global engagement in the arts, the Centre houses a stunning landmark atrium, three presentation ready theatres, ten professional craft studios, and an in-house food & beverage operation. Now in its 21st season, the LAC, with a mission to promote Arts for Life, plays host to hundreds of performing arts, educational, community, and corporate events and activities each year. The Living Arts Centre is a dynamic and accessible gathering place for creativity that welcomes more than 400,000 discerning and culturally diverse visitors annually.

Mississauga is a burgeoning city with a diverse and dynamic population of almost 800,000 providing an incredible opportunity to support the LAC's Vision and Mission with public programming that meets our global and local aspirations, engages new audiences, sustains our existing loyal audience base, and contributes to the financial health of the organization. The Performing Arts department is one of two programming pillars upon which the success of the Living Arts Centre rests. To that end, the Living Arts Centre seeks an arts impresario to deliver on this programming mandate in the position of Director, Performing Arts.

Reporting to the Chief Executive Officer, the Director, Performing Arts position is part of the senior management team of the LAC and will lead a performing arts team responsible for delivering LAC programming, as well as develop strong collaborative relationships within the Mississauga arts community, and oversee performing arts cultural community rentals.

PRIORITIES AND KEY RESPONSIBILITIES

The Director of Performing Arts will:

- Curate and develop annual programming plans that support the artistic vision of the LAC and supports the mission and vision of the organization as detailed in the LAC Strategy Plans
- Retain the LAC's emphases on experiential engagement and learning opportunities, diverse voices and cultures, local and international presentations, and traditional as well as contemporary expressions and forms, within a broad multidisciplinary programming season spanning music, theatre, dance, physical theatre, comedy, speakers, and more.
- Assess information to determine type and style of programming desired by LAC customers by analyzing marketplace demographics, psychographics and customer needs.
- Play a lead role within the senior management team, particularly regarding the marketing, promotion, funding, and presentation of performing arts programming
- Create Performing Arts programming budgets for approval and operate within approved budgets, effectively making decisions about the allocation of financial resources.

- Execute artists' contracts including negotiation of offers, terms, fees, and dates
- Manage a staff of contract and full time performing arts programmers and coordinators
- Chair or attend applicable internal and external meetings and committees on behalf of the LAC Advance and steward relationships with industry professionals, other venues, artists and agents, and other arts and culture organizations to develop opportunities for programming collaborations, partnerships and projects.
- Represent the LAC at appropriate industry conferences, meetings, events and attend performances as required
- Promote and maximize utilization of the LAC theatres by performance-based rental groups
- Be available for weekend and evening work; some travel may be required
- Other duties and projects as assigned

REQUIREMENTS

The ideal candidate will:

- Hold an undergraduate or higher degree in the Arts or equivalent experience practicing in the field
- Be a creative and entrepreneurial arts professional with a minimum of five years of performing arts series and festivals programming experience and connectivity in the not-for-profit arts and culture industry
- Display exceptional verbal, written, negotiation, interpersonal and relation management skills
- Have a strong understanding of contract execution
- Demonstrate an understanding of regional market demographics
- Be a strategist and planner with broad business acumen
- Be highly organized with strong analytical, results-driven, and problem-solving skills
- Possess superior negotiation and sales skills, and demonstrate flexibility to deal with fast paced changes.
- Be inspiring and motivated with a superior work ethic; a successful leader and team player
- Possess strong budgeting and financial management skills
- Have excellent online social media skills and computer literacy
- Be curious and a lifelong learning advocate with a commitment to arts and culture and the endless possibilities of and at the Living Arts Centre

This is a full time position requiring the successful candidate to work flexible schedule days, weekends and statutory holidays.

Qualified candidates should submit a detailed resume no later than January 22, 2019 at 4pm to The Living Arts Centre, attention: Human Resources, 4141 Living Arts Drive, Mississauga, ON L5B 4B8 or info.lac@mississauga.ca. Only candidates selected for an interview will be contacted.

The Living Arts Centre is an Equal Opportunity Employer and operates in accordance with the [Accessibility for Ontarians with Disabilities Act, 2005](#) and the Ontario *Human Rights Code*. If selected to participate in the recruitment, selection and/or assessment process, we ask you to please inform Living Arts Centre staff of the nature of any accommodation(s) you may require in respect of any materials or processes used to ensure your equal participation.